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SSA Marine
A Coris Enterprise

May 22, 2015

Port of Seattle Commissioners
P. O. Box 1209
Seattle WA 98111

Re: *Seaview Boatyard Expansion*

Dear Commissioners,

I am writing to urge you to support the pending expansion of Seaview Boatyard at Shilshole Bay Marina. I am writing to you from three perspectives, first as a former port employee who worked closely with Seaview management on previous expansions, and second as a boat owner and user of the facility, and finally as a port customer and member of the maritime industrial community that supports the jobs and skills that active and expanding boatyards in the Seattle community provide.

Seaview Boatyard has a long and productive history serving vessels at Shilshole. Phil Riise, as the owner/operator of this facility has consistently demonstrated leadership in the industry, developing innovative solutions and leading industry practices on environmental management. His operations were among the first to: prohibit open sanding of vessels, to develop recirculating stormwater systems that eliminated runoff from hull washing, to implementing a series of Best Management Practices that controlled fugitive dust and stormwater runoff, to develop fully enclosed paint sheds, and many other industry leading practices. I had the pleasure of working with Phil over many years, and he always worked closely with port management to develop innovative solutions that satisfied neighborhood concerns, minimized port capital requirements, and provided the equipment and solutions to handle the ever increasing size of vessels in the Seattle market. Phil and the Seaview Boatyard management always lived up to the commitments they made, and although I have not been part of the port management team for many years, when I use the Seaview yard for services, I can see that they have stayed true to the commitments that were made many years ago.

The recreational and commercial boating industry is a strong and thriving industry in Seattle, and it continues to grow. I am sure your staff have already briefed you on the trends, but the average vessel size continues to grow, and the systems and finishes on vessels continue to get more complicated. The proposed expansion of Seaview yard at Shilshole is important to continue to meet the needs of this growing industry. It is also clear that the availability of yards that are able to meet the environmental standards, and service vessels in Seattle, has diminished over the years with several smaller yards unwilling or unable to make the needed improvements to stay ahead of environmental concerns. If you visit the Seaview yard, you will notice that they have adopted techniques that fully utilize the space, and through the use of specialized equipment they stack vessels closer together than many other yards. As a

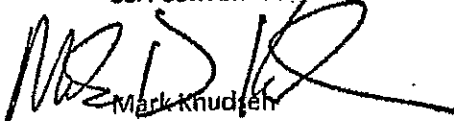
user of this yard, I can attest to how difficult it is to find an open slot to use the yard. They are running out of room and need to find ways to expand the operations to service the demand. The simple expansion that they are pursuing is a cost effective way to meet this growing need.

Finally, I write as a port customer and member of the maritime industrial community. Growing and expanding the maritime service sector in Seattle is a vital and important part of keeping Seattle an active and growing seaport. Seaview Boatyard employs skilled technicians and marine workers who add significant value to the full service maritime complex that exists in Seattle. These workers, and the skill sets that they develop, are critical contributors to this complex, and the supplies and equipment that are purchased and installed at this yard supports a wide range of maritime suppliers in the Seattle area that we all rely on to support our commercial businesses here.

I urge you to support the request to expand the footprint and facilities at Seaview Boatyard at Shilshole. It is important for many reasons to continue to modernize the support facilities that serve the industry. Seaview Boatyard is one of the leaders in this industry, with a proven track record, and the Port should look for ways to help grow this sector and approve their request for expansion.

Sincerely,

SSA Conventional



Mark Knudsen
President